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INVESTOR RELATIONS

Luc Péligry

Olivier Gernandt

olivier.gernandt@europcar.com

For all financial or business information, please refer to our IR website at: https://investors.europcar-group.com/

MEDIA RELATIONS

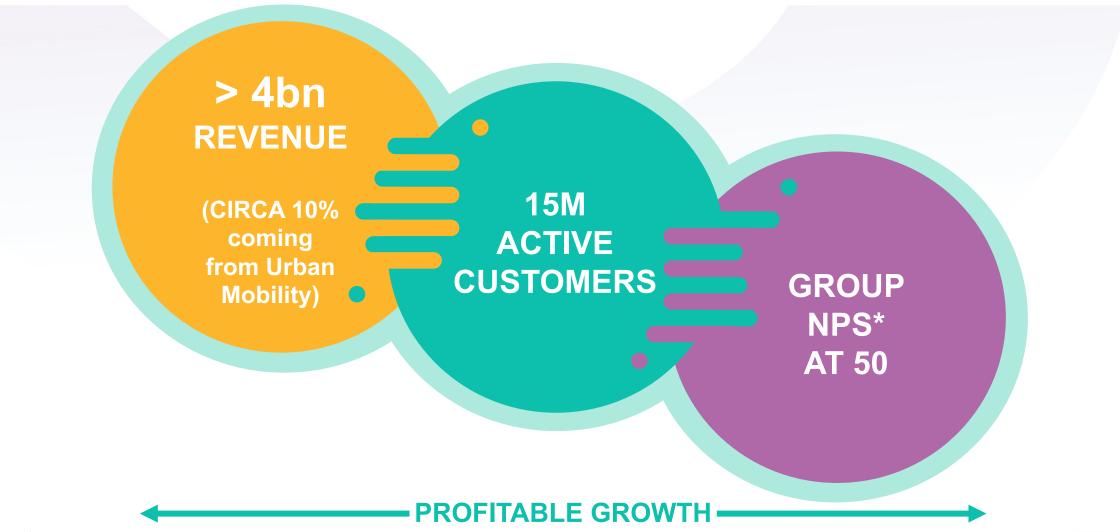
Vincent Vevaud

vincent.vevaud@europcar.com

luc.peligry@europcar.com



WE HAVE SET OURSELVES AMBITIOUS GOALS FOR 2023





THE WORLD IS OUR BATTLEGROUND





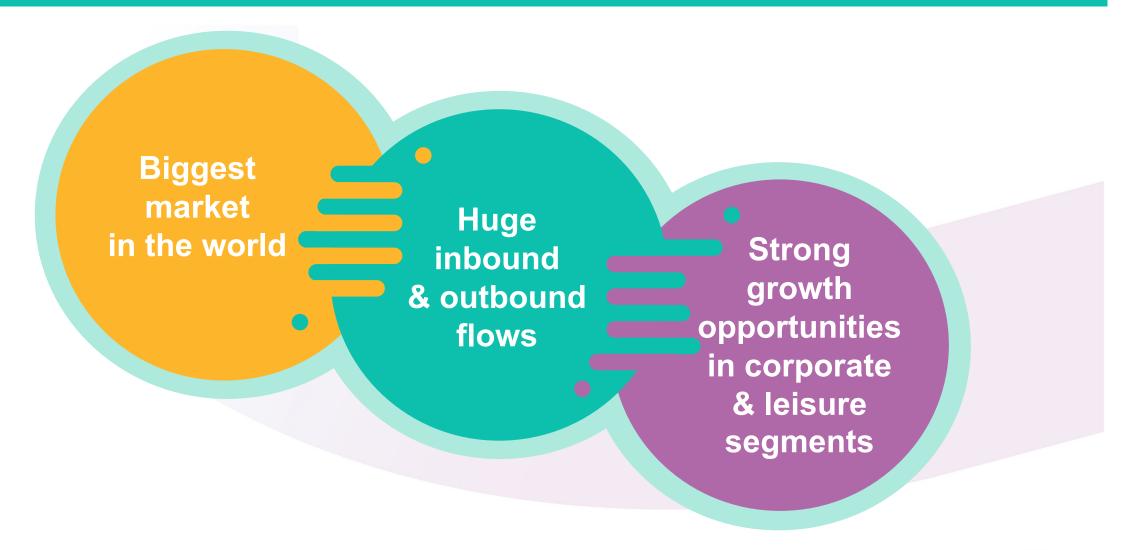
EUROPCAR MOBILITY
GROUP, THE #1 IN
EUROPE, ENTERS THE
BIGGEST MARKET IN
THE WORLD BY
ACQUIRING
FOX RENT A CAR,
ONE OF THE LARGEST
INDEPENDENT
CAR RENTAL PLAYERS
IN THE US.

FOX RENT A CAR
WILL BE
THE PLATFORM
OF THE GROUP'S
FUTURE
DEVELOPMENTS
IN THE US.





WHY THE US?





WHY FOX RENT A CAR?

- Leading independent player in the US car rental market, present in 15 of the top 25 US airports, with a network of 21 corporate stations and 100+ affiliates
- 2 Attractive Value for Money positioning with an impressive track-record of organic growth
- 3 Founders-owned and operated business, with a commitment to stay on board going forward
- Unique opportunity to acquire a US platform to progressively serve all the mobility needs of customers, and leverage our international network
- Significant identified synergies and value creation potential through optimized fleet financing, renewed fleet, optimization of group's direct sales channels



FOX RENT A CAR HAS AN IMPRESSIVE TRACK RECORD OF ORGANIC GROWTH

Founders-owned and operated business



Mike Jaberi Co-founder



Allen Rezapour Co-founder

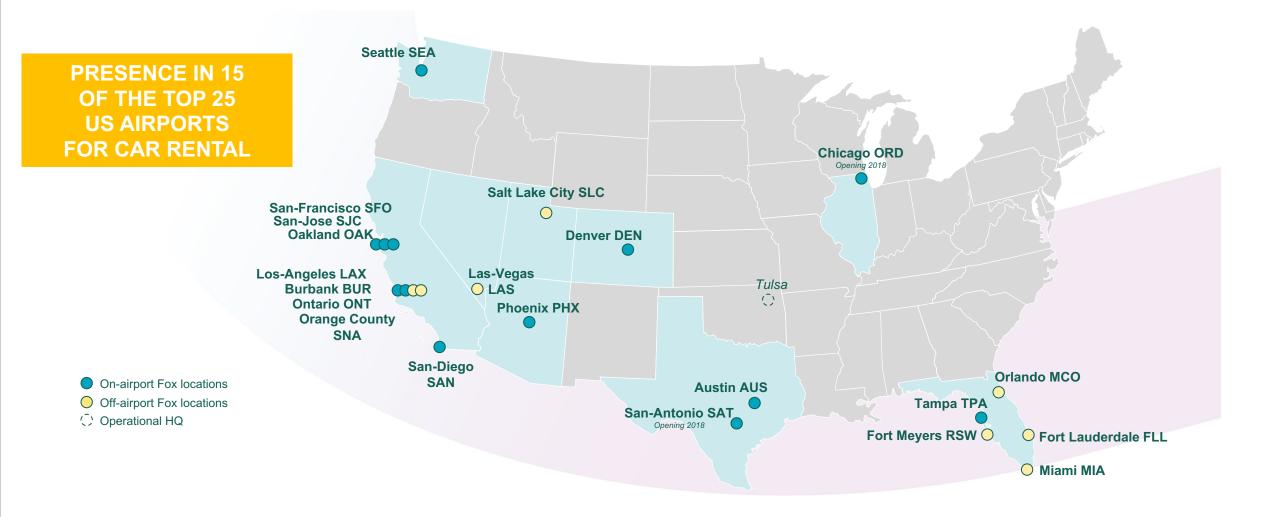
- Mike Jaberi and Allen Rezapour founded the company in 1989 and currently share the operations' management
 - Both are strongly committed to remain fully involved in the day-to-day operations and are excited to be part of this new era partnering with our Group
 - The transaction structure reflects long term commitment and incentivization of the management
- With 21 stations across the U.S., Fox employs 1,086 individuals in the US, among which 124 operating in corporate functions
- Corporate functions are based in Tulsa (Oklahoma) and in California







FOX RENT A CAR HAS AN EXTENDED NETWORK OF 21 CORPORATE STATIONS IDEALLY LOCATED





FINANCIAL FEATURES

- **EMG** has signed an agreement with Puma's three founders to acquire 100% of the company.
- Europear Mobility Group expects the transaction to be neutral to its earnings per share in 2020 and to become fully accretive from 2021 onwards.
- The transaction will be financed using cash and owned shares on balance sheet, and the full impact of the transaction on the group corporate net leverage will be below 0,3x at year end.
- EMG expects to refinance Puma's fleet debt and corporate debt before closing.
- Significant identified synergies and value creation potential through optimized fleet financing, renewed fleet, optimization of group's direct sales channels
- The acquisition is subject to customary conditions precedent is expected to close over the course of Q4 2019.



CONCLUSION



THROUGH THIS STRATEGIC MOVE INTO THE US, **EUROPCAR MOBILITY GROUP IS REINFORCING ITS** POSITION OF GLOBAL **MOBILITY SERVICE** COMPANY, WITH SIGNIFICANT **VALUE CREATION** AND GROWTH **OPPORTUNITIES** AHEAD

REVENUE > €4.0bn **ADJUSTED CORPORATE**

EBITDA

> €500M

Urban Mobility X10*

